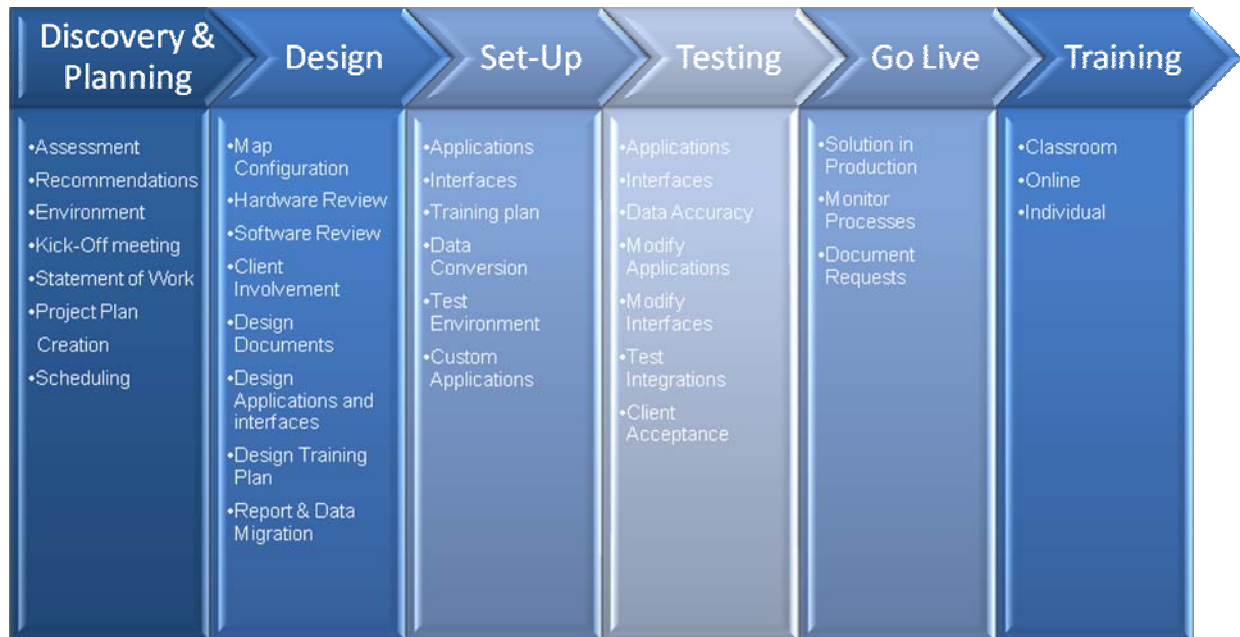


NextCorp Implementation Methodology



NextCorp's Methodology is based on six major components that follow the project through the process. The six steps are Discovery & Planning, Design, Setup, Testing, Go-Live and Training.

Discover & Planning

The first step to a successful partnership is to make sure that the needs of your business are understood and that NextCorp can meet those needs. During this initial phase, Sales Engineers and Consultants, through dialog and a needs assessment discussion, both discover and uncover opportunities that will enhance your business now and into the future. The result, if applicable, is a proposal detailing the recommended solution, implementation guidelines and associated investment.

Implementation begins with a kick-off conference, at which our project team reviews the signed contract and Statement of Work, and discusses timing, communications and implementation guidelines. A detailed implementation plan, (Project Plan) is presented for review and approval. This Project Plan serves as the blueprint to keep the team focused on our ultimate goal: meeting your business needs. In addition, the Project Plan identifies who is involved in each step of the project and clarifies their project tasks, as well as the reporting process, installation, testing details and staff training. For efficient scheduling, the Project Plan sets forth timeline estimates as well as potential conflicts and crucial delivery dates. Should the scope of the project change, a Change Order is submitted for client approval amending the Project Plan.

Design

Smooth-running applications are the most visible part of a well-run information system. Because they are closely tied not only to your operating system (OS), but also to database engines and server programs, it is crucial to map out the configuration of your current computing environment before implementing a new system. This is accomplished

through a systematic review of both your hardware and software environments and the level of IT support, involvement and availability. Subsequently, applications and interfaces are designed and documented to meet your needs. Optimizing system efficiencies ahead of time ensures that your new system presents fewer problems during and after implementation.

Set-up

Once the applications and interfaces are designed set-up can begin. Applications and Interfaces are setup based on the design. Data conversion is performed to move existing data to the new system. A training plan is developed and a test environment is set up.

Testing

Testing begins as soon as set-up is complete. During the testing phase all applications and interfaces are tested for functionality and data is check for accuracy. Modifications are then made based on the test results and you will have the opportunity to approve the systems.

Go-Live

During the Go-Live phase consultants will work with your team to assure smooth transition with minimal disruption to your daily operations. The team will provide solutions to issues as they come up and monitor business process and flow. Any additional request will be documented so that follow up can occur.

Training

Effective user training is critical to a successful implementation. Through a variety of delivery methods including classroom, one-on-one and web based, users will receive extensive training in the use and capabilities of the software including how the applications can improve your business processes.